

RECRUITMENT PARTNERS

Keep the opportunity. Change the commitment.

A fractional option for clients who need human AI expertise.

THE PARTNER OPPORTUNITY

When a suitable client cannot justify a full-time AI hire, keep the conversation moving. XoomTalent supplies assigned human specialists through a defined monthly allocation, with delivery managed by XoomAI.

WHO TO INTRODUCE

A business or department with roughly 10–50 covered staff, a clear process problem, an engaged sponsor and budget for specialist time. Look for stalled AI adoption, manual handoffs or a need for senior AI direction.

WHAT THE CLIENT BUYS

AI Assist from \$1,250/month with 8 hours. AI Operations from \$2,500 with 11 hours. AI Partner from \$4,500 with 13 hours. Minimums cover 1–10 staff. Fees and hours rise above 10 staff. All prices AUD excluding GST. Technology costs are separate.

YOUR NEXT CONVERSATION

“Would a defined monthly allocation of AI expertise help you move this forward while a full-time role is still too much?”

THE PARTNER WORKFLOW

A clear introduction. An accountable service.

Agree the relationship before sharing an opportunity.

01 / CONFIRM FIT AND PERMISSION

Ask what process needs attention, how many staff are covered, who approves the work and whether funding is available. Obtain permission to share the prospect's details. Do not promise an assigned engineer or start date before capacity is confirmed.

02 / AGREE PARTNER TERMS

Agree referral registration, attribution, fees, payment triggers and your ongoing role in writing. This overview does not promise a standard commission, exclusivity or ownership of a client relationship.

03 / INTRODUCE AND SCOPE

Make a joint introduction. XoomTalent confirms scope, hours, systems, access, delivery location and the first useful outcome. The client reviews a proposal before committing.

04 / STAY CONNECTED

XoomTalent manages specialist assignment, delivery and reporting. Share agreed commercial updates with the partner and disclose only client information authorised for that purpose.

IMPORTANT BOUNDARIES

This is a fractional human service. It does not include unlimited labour, AI subscriptions, 24/7 staffed support or direct permanent recruitment. A full-time vacancy can remain a separate recruitment conversation.

START WITH ONE SUITABLE CLIENT

Contact support@xoomai.com.au or 1300 040 225. Ask for a XoomTalent partner fit discussion. XoomTalent by XoomAI, a brand of XoomCloud Pty Ltd.